



Open Position: Technical Applications Specialist

Position Type: Full-time Employee

Location: Boston area

Experience: 3+ Years' Experience

Company Overview:

SeqWell is a global provider of plexWell™, a proprietary NGS multiplexing library preparation technology that permits an order-of-magnitude improvement in the number of samples that can be prepared and analyzed using NGS sequencers. plexWell's unique workflow and reagent-based solutions bring the increased productivity and economic benefits of NGS to anyone looking to maximize their sequencing efforts. seqWell is redefining the standards for throughput, quality, and utility of all NGS sequencers.

Responsibilities:

SeqWell is inviting applications for the full-time position of Technical Applications Specialist. The successful applicant will report to the VP of Sales and Marketing and will have the following responsibilities:

- Provide consultative scientific support for seqWell products and applications to our customers by assisting with product selection, experimental design, workflow optimization, and application troubleshooting.
- Coordinate with Sales to provide the necessary pre- and post-sales support to increase success rates of product evaluation and product implementation.
- Travel 25% of the time with sales team to provide product training, implementation support, and technical presentations.
- When not in the field, provide technical support by phone / e-mail and perform laboratory experiments to support customer workflow optimization and applications development efforts.
- Contribute to white papers and documentation with the goal of expanding support content.
- Engage in scientific discussions with customers to cultivate long term relationships.
- Gather and deliver strategic and competitive customer feedback that can be used for the conceptualization of new products and product extensions, product positioning and application development.

Requirements:

- A masters or doctoral degree in Biochemistry, Molecular Biology, Biotechnology, or appropriate Biological or Biomedical Science.
- Advanced theoretical knowledge of, and practical experience in next-generation sequencing (particularly sample preparation for Illumina and Ion Torrent platforms), real-time PCR, and end-point PCR applications.
- Experience troubleshooting complex library preparation issues or sequencing results.
- Knowledge of bioinformatics and NGS data analysis is a plus.
- Experience with liquid handling platforms for NGS and PCR applications is a plus.
- Excellent personal task management skills and a high level of self-motivation.
- Experience in any form of customer support and the use of a CRM is a plus.
- Excellent verbal and written communication skills.

We aim to fill the position immediately.

Interested candidates should send their C.V. to: careers@seqwell.com

seqWell is an Equal Opportunity Employer and Prohibits Discrimination and Harassment of Any Kind: seqWell is committed to the principle of equal employment opportunity for all employees and to providing employees with a work environment free of discrimination and harassment. All employment decisions at seqWell are based on business needs, job requirements and individual qualifications, without regard to race, color, religion or belief, national, social or ethnic origin, sex (including pregnancy), age, physical, mental or sensory disability, HIV status, sexual orientation, gender identity and/or expression, marital, civil union or domestic partnership status, past or present military service, family medical history or genetic information, family or parental status, or any other status protected by the laws or regulations in the locations where we operate. seqWell will not tolerate discrimination or harassment based on any of these characteristics.